

**Field Crops Specialist
Extension Associate
Cornell Cooperative Extension
College of Agriculture and Life Sciences (CALs)
Cornell University**

Cornell Cooperative Extension (CCE) provides the educational outreach functions for Cornell University's role as New York State's Land Grant University. Programmatically, Cornell Cooperative Extension connects the College of Agriculture and Life Sciences (CALs) and the College of Human Ecology (CHE) with more than 50 off-campus Associations, Integrated Pest Management, New York Sea Grant, Area Specialists, and CCE New York City. The Northwest New York Regional Dairy, Livestock, and Field Crops program of Cornell Cooperative Extension is the major regional extension program working with agricultural producers and agribusiness professionals in this region of New York State. This program will meet the needs of the field crops industry as related to the cash crop industry and integrated with the dairy industry across the 10 major agricultural counties in the region.

Provide commercial crop growers, producers, consultants and industry representatives with the knowledge and educational resources necessary to assess production and management practices that will enhance their profitability and sustain the growth of the dairy and field crops industry in Western New York. This position will be located within the Northwest New York Region (Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Seneca, Wayne, Wyoming, and Yates Counties).

The job duties include:

- Provide leadership for planning, implementing and evaluating educational programs that address producer identified needs and opportunities. Emphasis is on the demonstration and adoption of principles and practices leading to economical and environmentally sound use of crop inputs to maximize quality, profitability, and sustainability.
- Plan and implement educational programs utilizing a variety of methods including direct teaching through group experiences, social media, newsletters, electronic technology, use of the internet and distance learning.
- Provide producers and industry with a framework to analyze production and management alternatives and to maximize profit opportunities based on emerging best-management practices.
- One-on-one consultations with key producers and industry partners related to program development and problem solving.
- Analyze and evaluate major program efforts with the input of all program partners and make recommendations for enhancing these efforts.
- Participate in statewide, collaborative research projects with university and extension faculty and staff as well as other agencies and organizations.
- Participate in regional, statewide and national work groups related to the work of Cornell University, Cooperative Extension and the Dairy and Field Crops Industry.

This position is full-time (40 hours/week) and will be located in Northwest New York. This is a three year appointment with possible extension depending on funding and performance.

Required Qualifications:

- Masters Degree in Agriculture from an accredited institution with a major in Agronomy and or Field Crops, or closely associated agricultural fields.
- Two years of relevant work experience in Agribusiness, Crop Production, Cooperative Extension, or closely related fields.
- Experience in conducting, interpreting, evaluating and communicating the results of applied research.
- Must possess or have the ability to acquire a Certified Crop Advisor (CCA) certification and New York State Certified Pesticide Applicators License.
- Must be able to meet the travel requirements of the position, including having reliable transportation or having and maintaining a valid driver's license as well as undergoing a successful driver background check.

Preferred Qualifications:

- Coursework in Forage Production, Soil Science, Nutrient Management and Precision Agriculture.
- Five years of relevant work experience.
- Knowledge of current and emerging issues and production practices of dairy and field crops.

To apply:

Qualified applications should submit a cover letter, résumé, names of at least three individuals who can be contacted to provide letters of recommendation. Please apply via Academic Jobs On-Line (<https://academicjobsonline.org/ajo/jobs/7033>). Applications will be reviewed as received, continuing until a suitable applicant is identified. For more information, please contact Peter Landre at ptl2@cornell.edu.

**College of Agriculture and Life Sciences
Knowledge with Public Purpose**

Cornell University is an innovative Ivy League university and a great place to work. Our inclusive community of scholars, students and staff impart an uncommon sense of larger purpose and contribute creative ideas to further the university's mission of teaching, discovery and engagement. Located in Ithaca, NY, Cornell's far-flung global presence includes the medical college's campuses on the Upper East Side of Manhattan and Doha, Qatar, as well as the new Cornell Tech campus to be built on Roosevelt Island in the heart of New York City.

Diversity and Inclusion are a part of Cornell University's heritage. We are a recognized employer and educator valuing AA/EEO, Protected Veterans, and Individuals with Disabilities.