

# Mass Nutrient Balance

## Management Tool for Dairy and Livestock Farms

How much N, P and K are imported onto the farm?

How much is leaving the farm in the form of milk, meat, crops, manure export?

How can we make the difference smaller?

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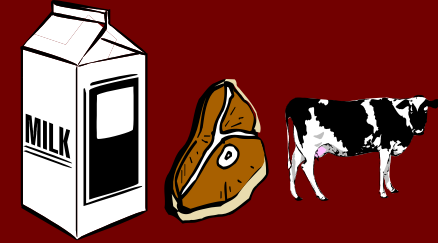


Cornell University Nutrient Management Spear Program  
<http://nmssp.cals.cornell.edu>

# What is a Mass Nutrient Balance?

Purchased  
Feed

**Feeding and Herd  
Management Component**



Milk, Meat,  
and Animals

Animals

Cows

**Feed Storage  
Component**

Crop Sales

N-Fixation

Crops

Manure

**Manure  
Management  
Component**

Manure  
Export

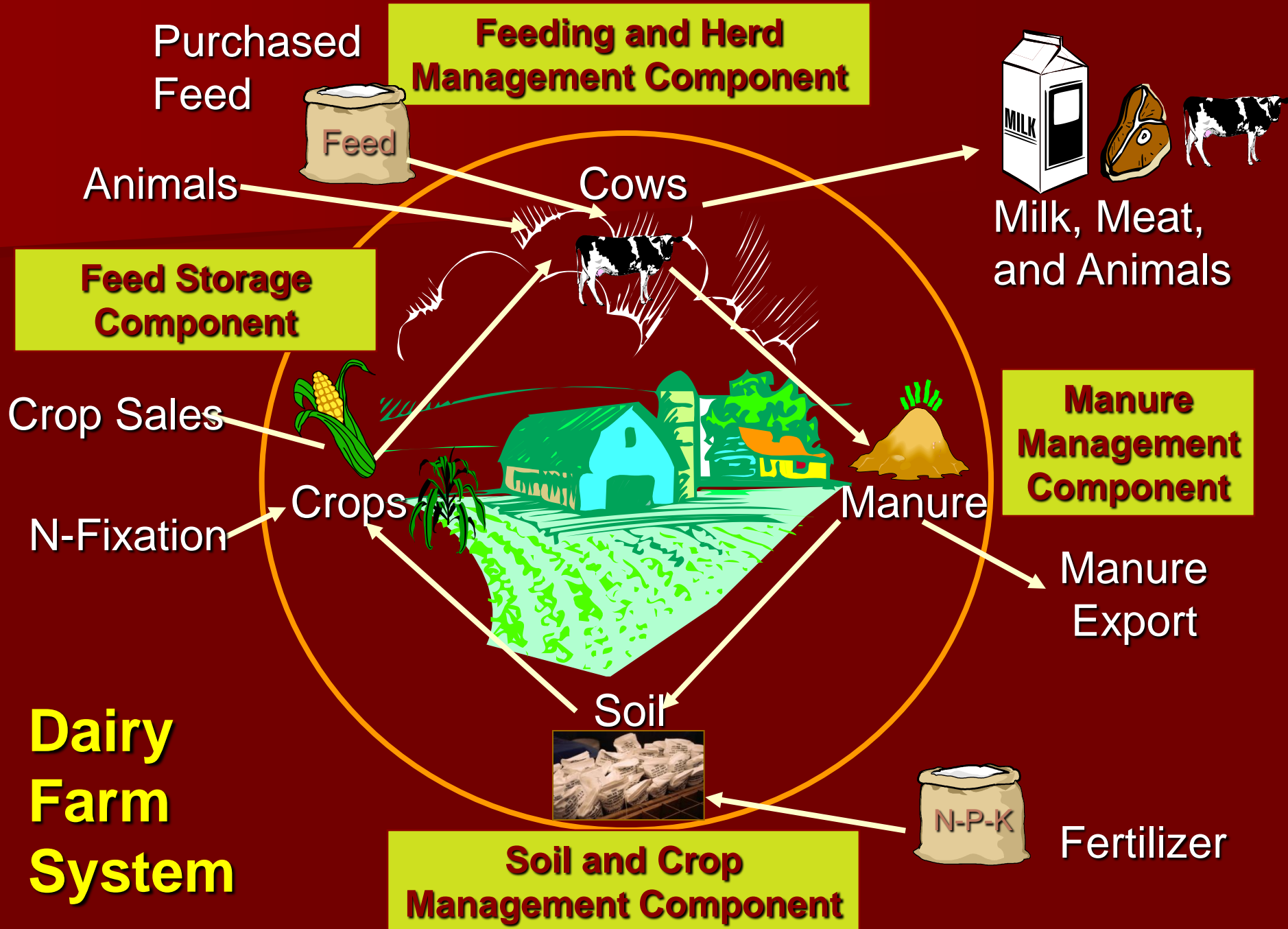
Soil

**Soil and Crop  
Management Component**

N-P-K

Fertilizer

**Dairy  
Farm  
System**



# Mass Nutrient Balances



Why measure farm  
mass nutrient  
balances?

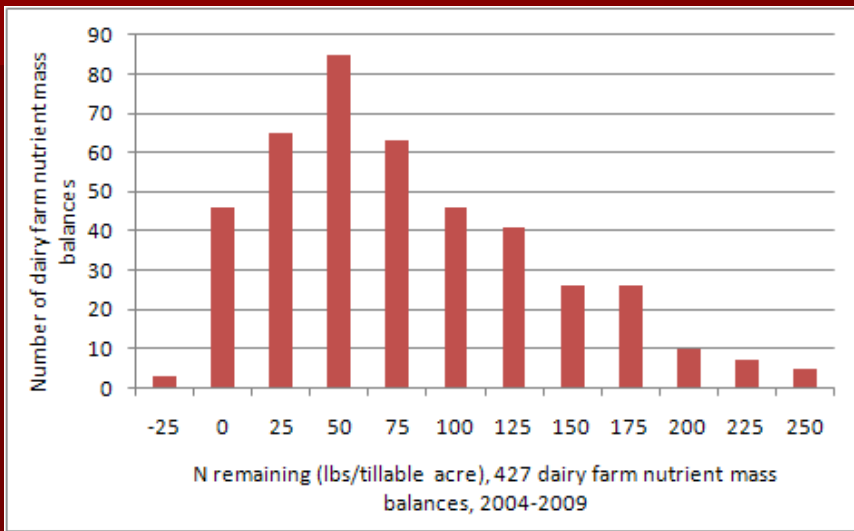
# Imbalances can cause...

- Economic losses (low nutrient use efficiency, unnecessary expenses)
- Annual nutrient losses to the environment (nitrogen)
- Increases in soil nutrient reserves beyond crop needs increasing the risk for future environmental losses (phosphorus)
- Nutrient “mining” from cows and soil below levels needed for optimum production

# Imbalances can cause...

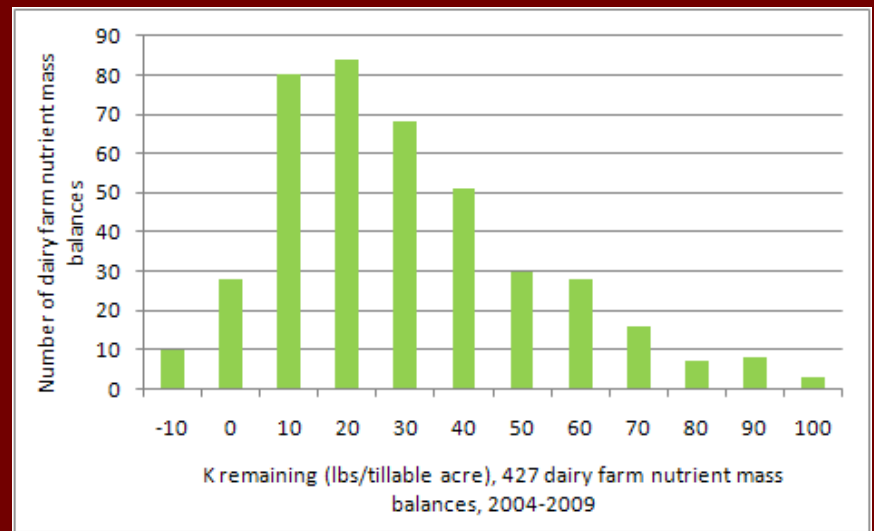
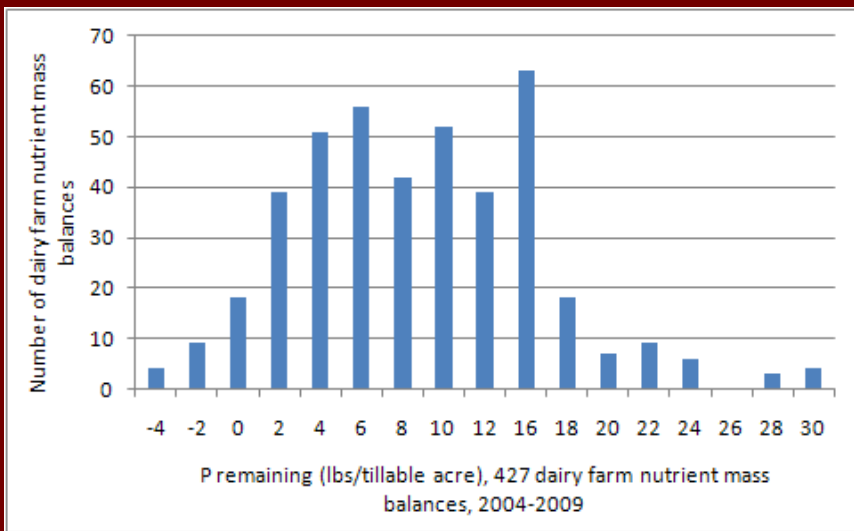
Because of the biological inefficiencies of animal and crop production, positive mass nutrient balances are common and both agronomic and economically desirable. However, large positive balances signal inefficiencies in nutrient use and risk for environmental losses.

# Most dairies import more nutrients than they export



Current dataset (427 balances):

- 93% farms had positive N balance
- 88 % farms had positive P balance
- 91% farms had positive K balance





# .....so why measure farm nutrient mass balance?

A MNB Analysis can be a diagnostic tool:

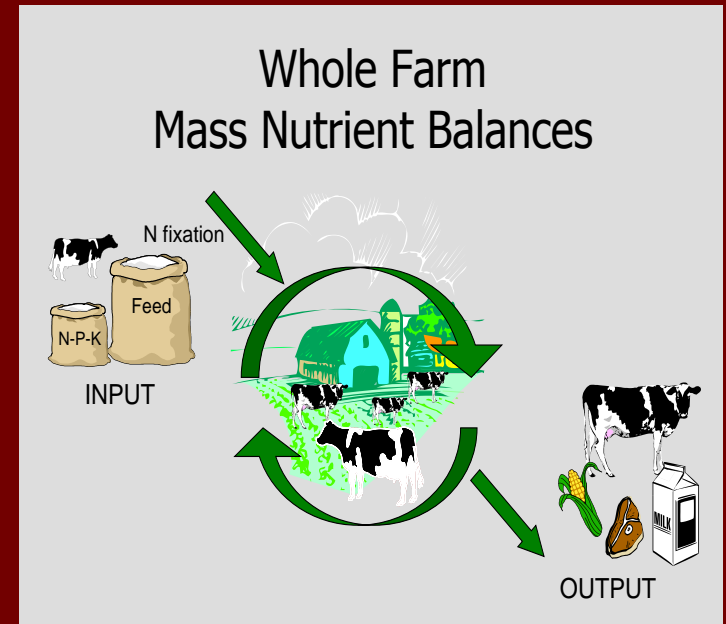
- Identify opportunities for more efficient nutrient use

Mass nutrient balances can play a key role in providing benchmarks for monitoring farm nutrient management performance:

- Increase awareness of individual mass balances
- Measure progress over time

# Using the mass nutrient balance analysis as a diagnostic tool

- Parameters affecting mass balances are generally the same from farm to farm.
- The magnitude of influence for each factor is specific to the individual farm.



# Using the mass nutrient balance analysis as a diagnostic tool

Consider:

- Farm characteristics
- Import and export distribution
- Comparison to peers
- Comparison to past performance



# What do farm characteristics tell us about the business ?

## DIAGNOSTICS

|  |        |  |           |                                       |              |      |      |
|--|--------|--|-----------|---------------------------------------|--------------|------|------|
| Mature Cows                                    | 984    | Acres receiving manure (% tillable)            | 77%       | per manure                            | per tillable |      |      |
| Animal Units                                   | 1,994  | Ratio of Cows to Heifers                       | 1 to 0.96 | acre                                  | acre         |      |      |
| Milk production/cow/year (lbs)                 | 29,441 | Animal Density (animal units/acre)             |           | 1.85                                  | 1.41         |      |      |
| Total legume acres                             | 171    | Milk Production (lbs/acre)                     |           | 26,824                                | 20,546       |      |      |
| Proportion of Purchased and Farm Produced Feed |        |  |           |                                       |              |      |      |
| Purchased Feed (% total feed dry matter)       | 38%    | Farm Produced Feed (% total feed dry matter)   |           |                                       | 62%          |      |      |
| Purchased Forage (% total feed dry matter)     | 4%     | Farm Produced Forage (% total feed dry matter) |           |                                       | 62%          |      |      |
| Purchased Grain (% total feed dry matter)      | 34%    | Farm Produced Grain (% total feed dry matter)  |           |                                       | 0%           |      |      |
| Nutrients Remaining                            | N      | P  | K         | Production Efficiency                 | N            | P    | K    |
| Per animal unit (lbs)                          | 105    | 10   | 47        | Feed Use Efficiency (Milk/Feed) %     | 22           | 28   | 11   |
| Per mature cow (lbs)                           | 212    | 19   | 96        | Nutrients imported per cwt milk sold  | 1.31         | 0.17 | 0.50 |
| % [(Imports-Exports)/Imports]                  | 55     | 39   | 66        | Nutrients remaining per cwt milk sold | 0.72         | 0.07 | 0.32 |

## OTHER NITROGEN CONTRIBUTIONS

| Source                      | tons/year | lbs/tillable acres | Legume fixation is an important source of N on many farms, but there are many uncertainties associated with this estimate. The N fixation estimate is based on the farm total legume production. If the crop is >90% legume, the estimated N fixation is 60% of the crop N content. For crops with 90% or less legume, the estimated N fixation is 36% of the crop N content. |
|-----------------------------|-----------|--------------------|---|
| Legume N Fixation           | 37.34     | 53                 |   |
| Atmospheric N Deposition    | 5.64      | 8                  |   |
| Total other N imports       | 42.98     | 61                 |   |
| Total N Remaining           | 147.49    | 209                |   |
| Total N Remaining/au (lbs)  | 148       |                    | Atmospheric nitrogen deposition is estimated at 8 lbs per total farm acre.  |
| Total N Remaining/cow (lbs) | 300       |                    |   |
| % Total N Remaining         | 64%       |                    |   |

# What import/export are largest?

## DISTRIBUTION OF IMPORTED NUTRIENTS

| Source                  | N            | P   | K   |
|-------------------------|--------------|-----|-----|
|                         | % of imports |     |     |
| Feed                    | 89%          | 99% | 72% |
| Fertilizer              | 11%          | 1%  | 28% |
| Animals                 |              |     |     |
| Bedding & other imports | 0%           | 0%  |     |

## DISTRIBUTION OF EXPORTED NUTRIENTS

| Source                 | N            | P   | K   |
|------------------------|--------------|-----|-----|
|                        | % of exports |     |     |
| Milk                   | 89%          | 87% | 94% |
| Animals                | 7%           | 10% | 2%  |
| Crops                  | 2%           | 1%  | 3%  |
| Manure & other exports | 1%           | 1%  | 2%  |

# What import/export are largest?

## Itemized N, P, K imports

| <u>Import % from purchased feed</u> | <u>% N</u> | <u>% P</u> | <u>% K</u> |
|-------------------------------------|------------|------------|------------|
| Canola Meal                         | 17%        | 25%        | 10%        |
| Corn Meal                           | 9%         | 16%        | 6%         |
| Hi Protein mix                      | 45%        | 35%        | 38%        |
| Low protein mix                     | 8%         | 7%         | 6%         |
| Heifer protein mix                  | 2%         | 2%         | 2%         |
| prefresh protein mix                | 3%         | 2%         | 2%         |
| calf grain                          | 1%         | 1%         | 1%         |
| calf mineral                        |            | 3%         | 0%         |
| haylage                             |            |            | 0%         |
| dry hay                             | 0%         | 0%         | 0%         |
| wheat straw                         | 1%         | 1%         | 3%         |

## Import % from purchased fertilizers

|              | <u>% N</u> | <u>% P</u> | <u>% K</u> |
|--------------|------------|------------|------------|
| potash       |            |            | 27%        |
| 32% liquid N | 11%        |            |            |
| Custom fert  | 0%         | 1%         | 2%         |

# Use peer-comparisons to identify areas of concern/improvement

Farm data and N balance factors sorted by N remaining/tillable acre

| Item                                     | Example Farm | 1st Quarter  | 2nd Quarter | 3rd Quarter | 4th Quarter   |
|--|--------------|--------------|-------------|-------------|---------------|
| <b>Nitrogen remaining (lbs/acre)*</b>    | 310          | less than 11 | 11 to 53    | 53 to 105   | more than 105 |
| Number of farms                          |              | 21           | 21          | 21          | 20            |
| <b>Business Size &amp; Production</b>    |              |              |             |             |               |
| Mature cows                              | 145          | 80           | 137         | 509         | 509           |
| Animal units                             | 295          | 160          | 279         | 1,022       | 982           |
| Animal density (animal units/acre)       | 1.28         | 0.41         | 0.59        | 0.77        | 1.09          |
| Milk Sold (lbs/cow)                      | 21,000       | 16,547       | 19,007      | 21,391      | 22,020        |
| Milk Sold (lbs/acre)                     | 13,239       | 3,786        | 5,823       | 8,819       | 12,435        |
| Tillable acres                           | 230          | 413          | 449         | 1,069       | 853           |
| % purchased feed (% of total feed)       | 64%          | 13%          | 20%         | 27%         | 42%           |
| % farm produced forage (% of total feed) | 36%          | 79%          | 74%         | 69%         | 56%           |
| % Mature cattle                          | 71%          | 68%          | 68%         | 71%         | 72%           |
| % Tillable acres receiveing manure       | 100%         | 54%          | 68%         | 68%         | 83%           |
| <b>Nitrogen Mass Balance</b>             |              |              |             |             |               |
| Tons N remaining *                       | 35.66        | (0.48)       | 6.90        | 43.52       | 71.52         |
| Lbs N remaining/acre receiving manure*   | 310          | (2)          | 56          | 118         | 213           |
| Lbs N remaining/tillable acre*           | 310          | (2)          | 33          | 76          | 166           |
| Lbs N remaining/au*                      | 242          | (5)          | 64          | 109         | 156           |
| % N remaining (import-export/import)*    | 80%          | -37%         | 47%         | 58%         | 66%           |
| Total N Remaining (lbs/tillable acre)**  | 320          | 42           | 71          | 110         | 210           |

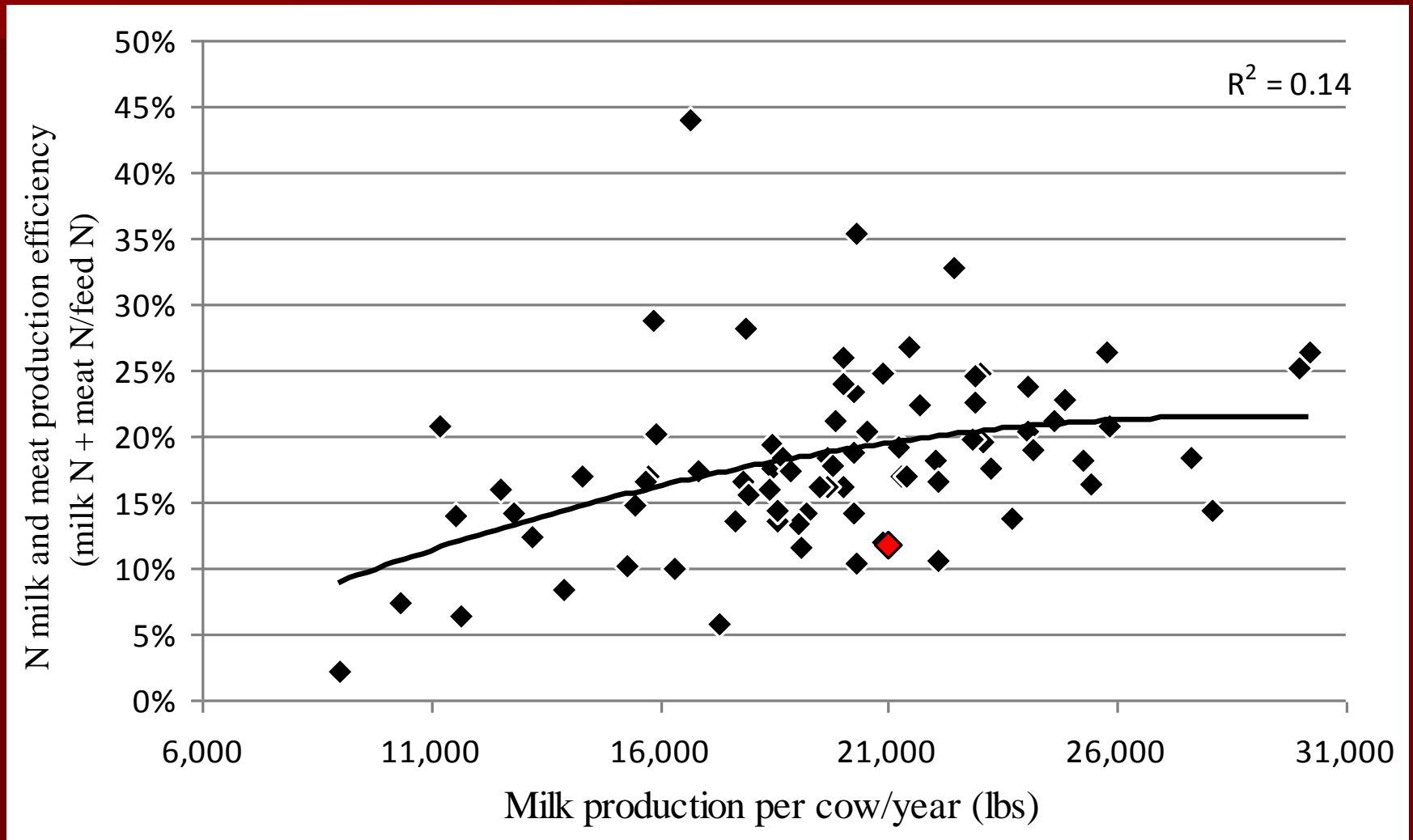
# Can you identify areas of concern on this farm?

145 acres 21% CP haylage  
85 acres 27% CP pasture

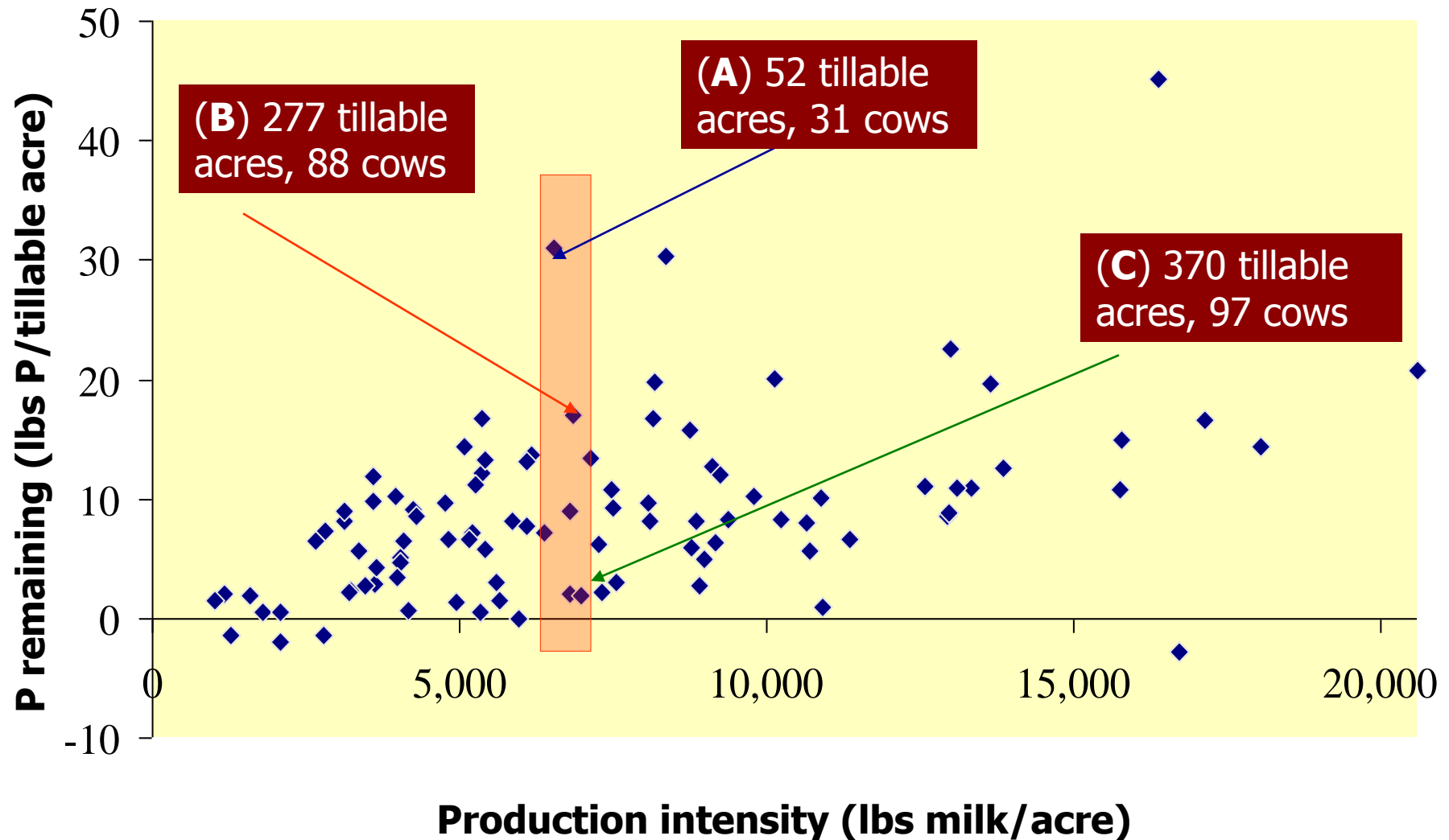
| Efficiency Measures                               |      |        |      |      |      |
|---|------|--------|------|------|------|
| N imports/cwt milk sold                           | 2.94 |        | 1.39 | 1.67 | 2.16 |
| N exports/cwt milk sold                           | 0.60 | 0.70   | 0.73 | 0.68 | 0.75 |
| N remaining/cwt milk sold                         | 2.34 | (0.07) | 0.67 | 0.99 | 1.41 |
| N feed use efficiency milk [milk N/total feed N]  | 10%  | 15%    | 16%  | 18%  | 17%  |
| NFUE milk&meat[(milk N+meat N)/total feed N]      | 12%  | 18%    | 17%  | 20%  | 19%  |
| Whole farm ration CP%                             | 15%  | 15%    | 15%  | 16%  | 17%  |
| Farm produced feed N (lbs N/tillable acre)        | 341  | 140    | 157  | 149  | 209  |
| Distribution of imported N                        |      |        |      |      |      |
| N from purchased feed (lbs N/tillable acre)       | 328  | 24     | 54   | 100  | 210  |
| N from purchased fertilizer (lbs N/tillable acre) | 60   | 9      | 20   | 34   | 52   |
| N from N fixation (lbs N/tillable acre)           | -    | 33     | 26   | 25   | 29   |
| N from purchased animals (lbs N/tillable acre)    | -    | 0      | 0    | 1    | 2    |
| N from bedding (lbs N/tillable acre)              | 1    | 0      | 1    | 1    | 2    |
| Distribution of exported N                        |      |        |      |      |      |
| N from milk sales (lbs N/tillable acre)           | 69   | 20     | 31   | 46   | 65   |
| N from animal sales (lbs N/tillable acre)         | 10   | 4      | 3    | 5    | 7    |
| N from crop sales (lbs N/tillable acre)           |      | 11     | 7    | 5    | 3    |
| N from manure / compost (lbs N/tillable acre)     | -    | 2      | -    | 5    | 24   |



# Comparisons within production group: N meat and milk production efficiency

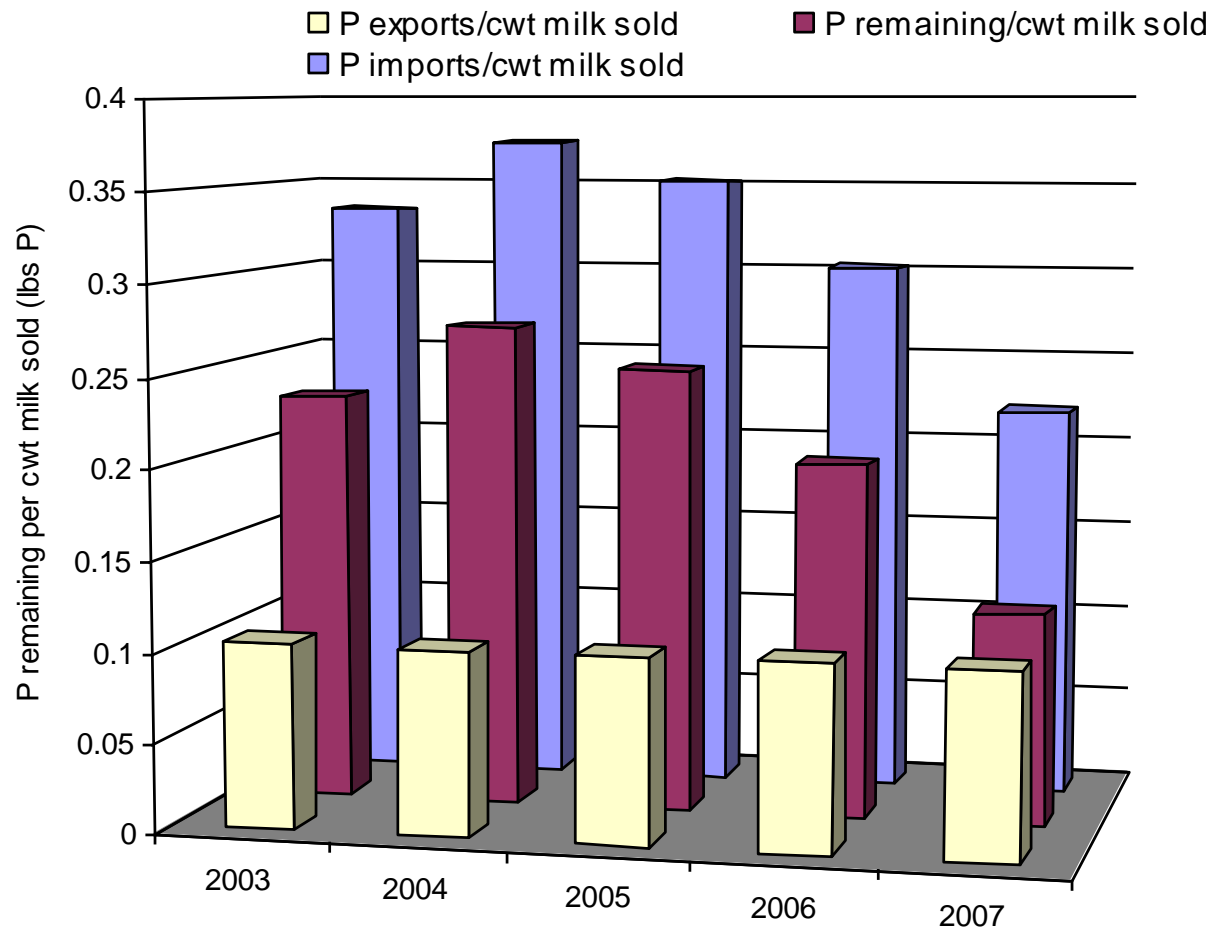


# P remaining/tillable acre compared to production intensity (lbs milk/acre)



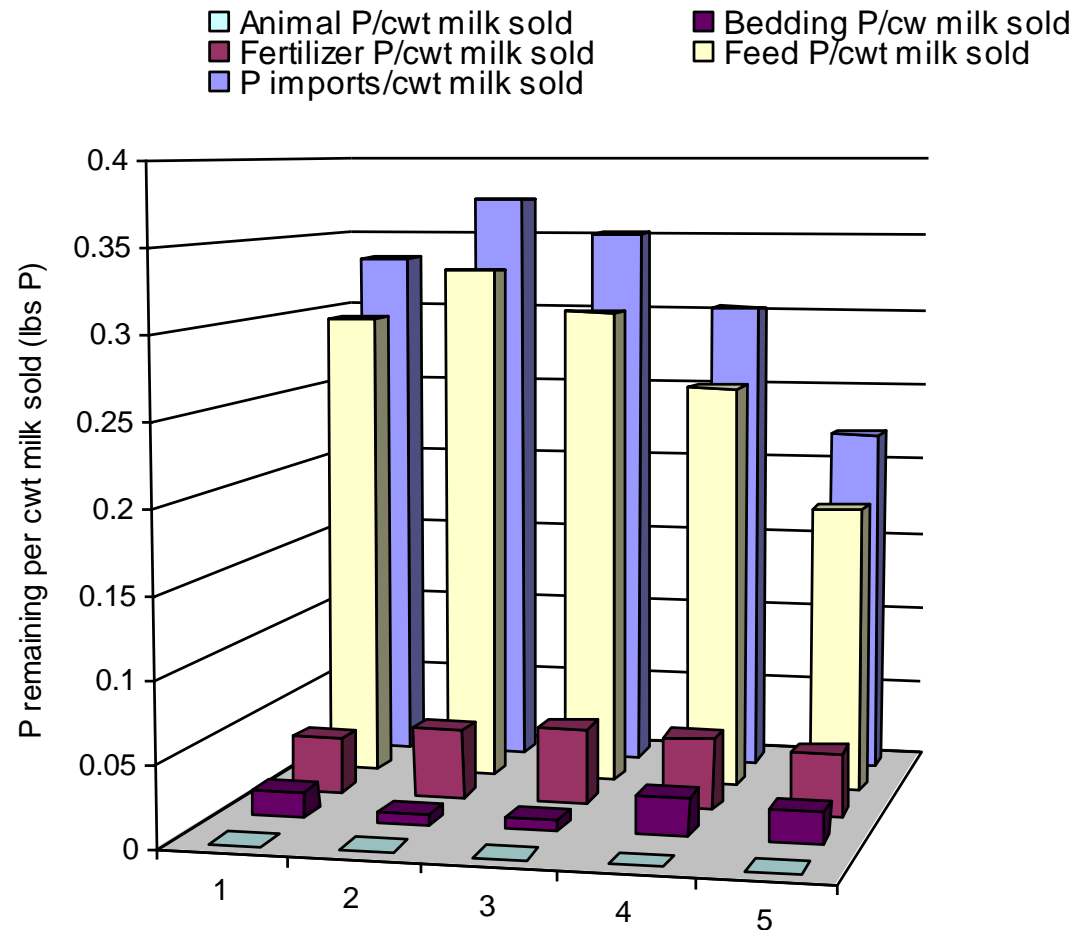
# Progress?

## Comparisons to previous years

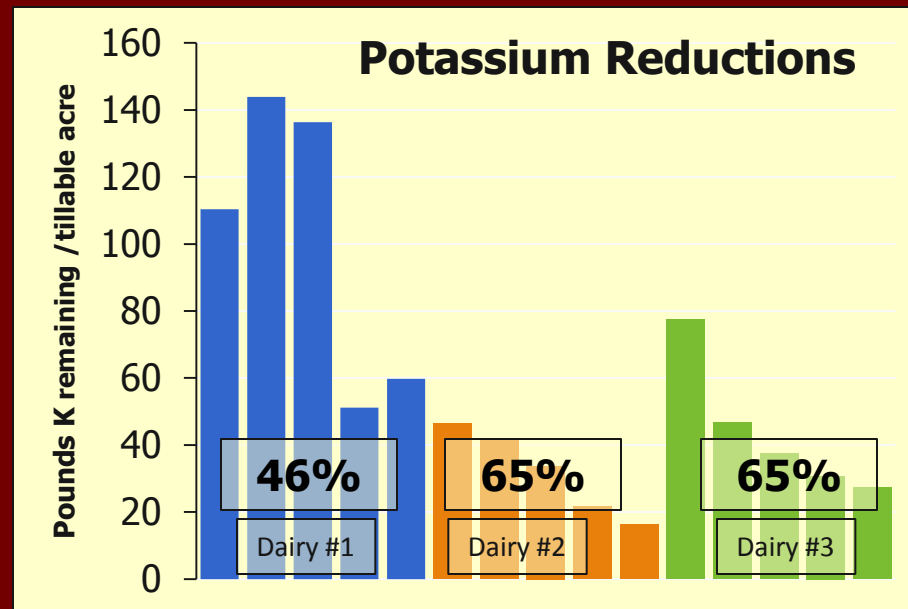
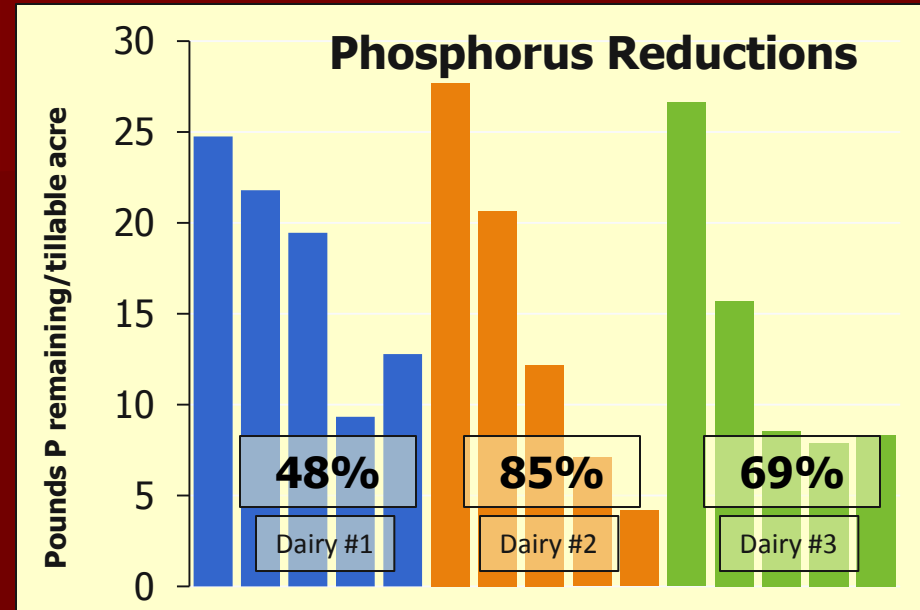
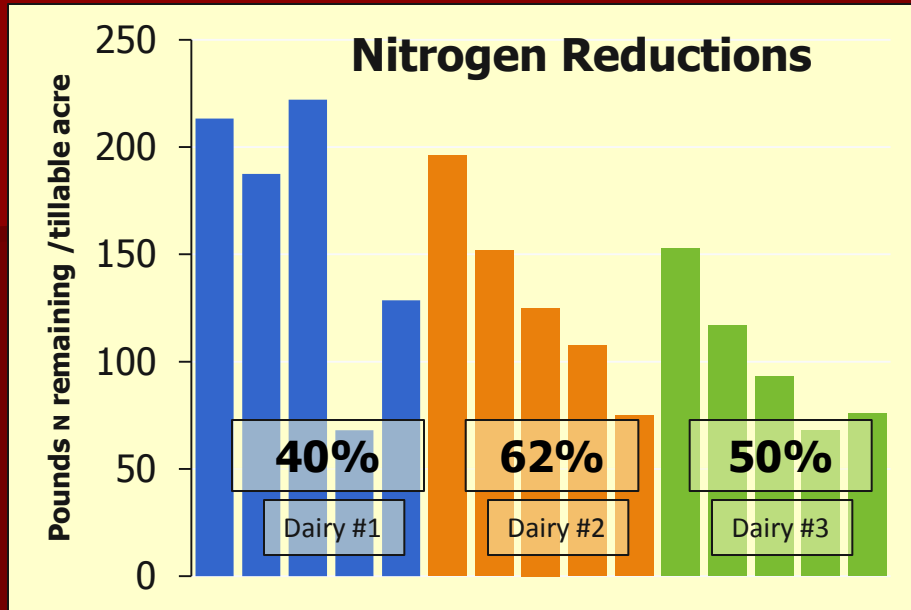


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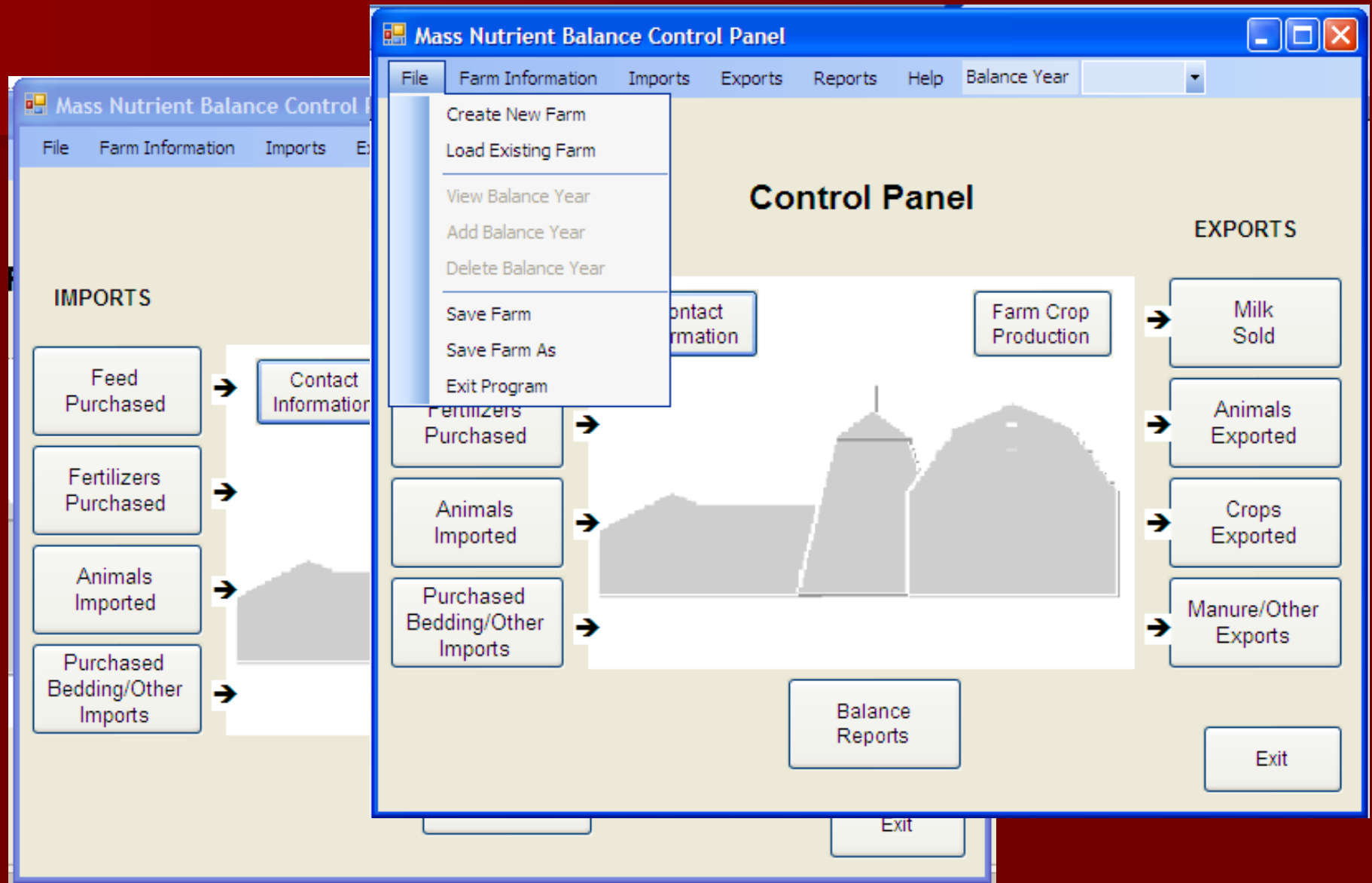
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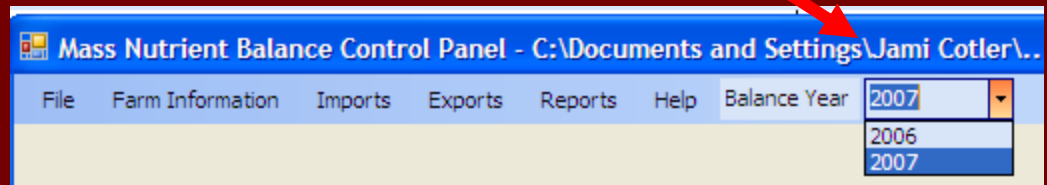
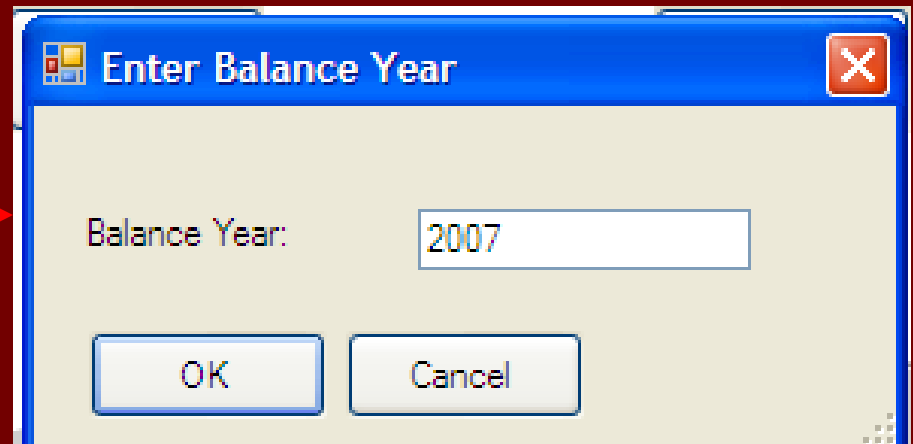
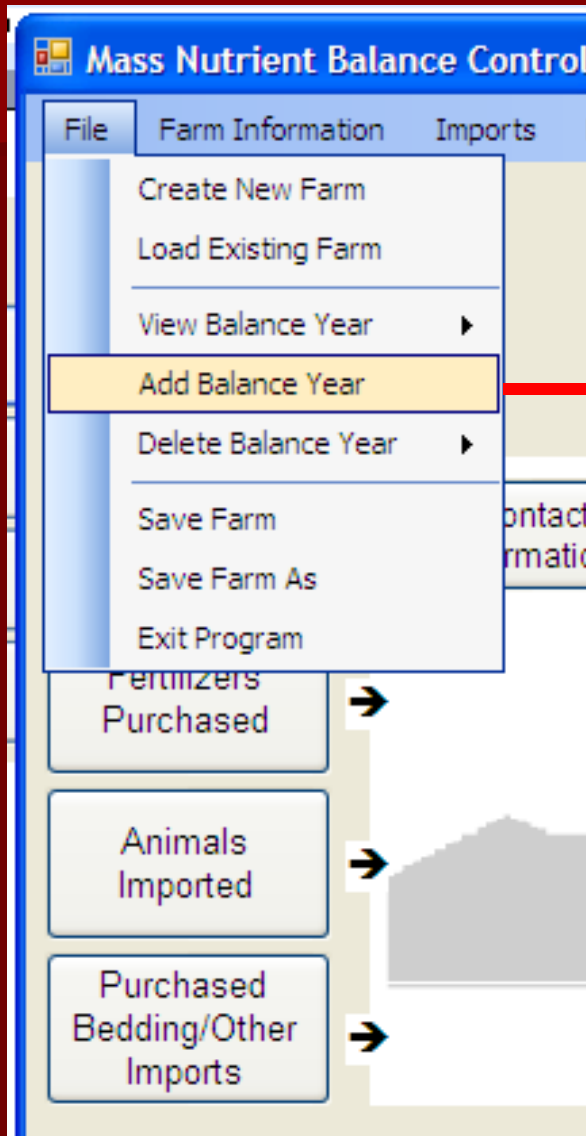
# Tracking balances on an annual basis



# Tool: Mass Nutrient Balance Software



# Monitor progress with multiple farm years



# Mass Nutrient Balance

Tool to answer the following questions:

- How much N, P and K do I import onto the farm?
- How much N, P, and K do I export from my farm?
- What is the balance in terms of nutrients used per cwt milk or applied per acre cropland?
- How do my balances compare to peer farms and what can I do to be more efficient with the nutrients?



# Mass Nutrient Balance

- Agronomy Fact Sheet # 25:
  - Mass Nutrient Balance Software



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Links

The vision of the Cornell University's Nutrient Management Spear Program is to assess current knowledge, identify research and educational needs, conduct applied, field and laboratory-based research, facilitate technology and knowledge transfer, and aid in the on-farm implementation of strategies for field crop nutrient management, including timely application of organic and inorganic nutrient sources to improve profitability and competitiveness of New York State farms while protecting the environment. For more information see our latest (2/15/2011) [Program Report](#).

## News

RSS

- 12/17/10: New Student Intern Impact Story: [Joseph Foster](#).
- 12/03/10: New value of manure calculator and tutorials added to the: [Nutrient Management Curriculum](#).
- 11/17/10: New whole farm mass nutrient balance software: [MNB\\_1.0](#).
- 10/28/10: Latest Additions to the Agronomy Fact Sheets Series: #55: [Tissue Testing for Corn, Alfalfa and Soybeans](#), and #56: [Winter Triticale Forage](#).
- 10/2/10: New Story: [Manure Expo Highlights](#) (Manure Manager Magazine).
- 9/21/10: Webcast: [Novel Approaches to Manure Application in No-Till](#) (Livestock and Poultry Environmental Learning Center).
- 5/16/10: New York Corn Systems Cover Crop Survey: [For Farmers with Experience with Cover Crops](#) or [For Farmers without Experience with Cover Crops](#) (Print, Complete and Mail).

## Featured Links

- [Cornell Nutrient Guidelines for Field Crops](#)
- [Agronomy Factsheets](#)
- [Impact Statements](#)
- [Nutrient Management Tutorials](#)
- [Nitrogen Management on Dairy Farms](#)

## Events

**2011 Northeast Region CCA Conference**  
November 29-December 1, 2011. Register by November 5 for an early registration discount.

## Photo Gallery



<http://nmssp.cals.cornell.edu>