



**Cornell Nutrient Management Spear Program Mass  
Nutrient Balance Calculator Input Sheet**  
*N, P and K imports and exports: 1/1/2024 to 12/31/2024*

Producer Contact Information			Data Collection	
Producer name		By		
Farm name		Email		
Address				
County and State				
Phone				
E-mail		Balance year	2024	
Farm Information			Watershed	
Total farm acres		Primary watershed		
All tillable owned and rented crop and pasture acres		Secondary watershed		
Legume acres (perennial and annual) >10% legume		Soil Type		
Acres receiving manure (crop and pasture)		Primary soil type		
Milk marketing co-operative		Secondary soil type		

Have you completed a Cornell Dairy Farm Business Summary (DFBS) for the balance year?	<input type="checkbox"/>
Have you completed a Farm Credit Business Summary for the balance year?	<input type="checkbox"/>
Are you a Certified Organic producer?	<input type="checkbox"/>
Intensive grazing (grazed at least 3 months/yr, moved to a new pen every 3 days or more)?	<input type="checkbox"/>
Do you have a Comprehensive Nutrient Management Plan (CNMP) for the balance year?	<input type="checkbox"/>
Do you have a Cropware plan for the balance year?	<input type="checkbox"/>

Average number and weight of farm livestock			If animals are raised off farm:				GHGs only
Animal Group	Number	Weight (lbs/head)	Period of time	Number	Do you: (Y/N)		Max pen stocking density (%)
					Supply feed?	Handle manure?	
<b>Cattle</b>	Lactating cows				<input type="checkbox"/>	<input type="checkbox"/>	
	Dry cows				<input type="checkbox"/>	<input type="checkbox"/>	
	Heifers 1-2 year				<input type="checkbox"/>	<input type="checkbox"/>	
	Heifers <1 year				<input type="checkbox"/>	<input type="checkbox"/>	
	Calves				<input type="checkbox"/>	<input type="checkbox"/>	
	Bulls and steers				<input type="checkbox"/>	<input type="checkbox"/>	
<b>Other livestock</b>					Dairy cow breed(s)		
					Cull rate (%)		
					Average SCC		
					Notes:		

## FARM CROP PRODUCTION

Crop name and type*	% legume	Area (acres)	Manure applied	CP (% DM)	P (% DM)	K (% DM)	% NDF	Yield (t/a)	DM (%)	Inventory (as fed tons)	
										Beginning year	Ending year
			<input type="checkbox"/>								
			<input type="checkbox"/>								
			<input type="checkbox"/>								
			<input type="checkbox"/>								
			<input type="checkbox"/>								
			<input type="checkbox"/>								
			<input type="checkbox"/>								
			<input type="checkbox"/>								

\* Crop type = "Forage", "Grain" or "Bedding"

What homegrown feeds were fed in the assessment year? <i>GHGs only*</i>					
Crop name**	Total Amount Fed	CP (% DM)	% NDF	DM (%)	Feed given to:
					Lactating _____% Dry _____% Heifers: breeding to calving _____% Heifers: weaning to breeding _____% Calves _____% Other _____%
					Lactating _____% Dry _____% Heifers: breeding to calving _____% Heifers: weaning to breeding _____% Calves _____% Other _____%
					Lactating _____% Dry _____% Heifers: breeding to calving _____% Heifers: weaning to breeding _____% Calves _____% Other _____%
					Lactating _____% Dry _____% Heifers: breeding to calving _____% Heifers: weaning to breeding _____% Calves _____% Other _____%
					Lactating _____% Dry _____% Heifers: breeding to calving _____% Heifers: weaning to breeding _____% Calves _____% Other _____%
					Lactating _____% Dry _____% Heifers: breeding to calving _____% Heifers: weaning to breeding _____% Calves _____% Other _____%
					Lactating _____% Dry _____% Heifers: breeding to calving _____% Heifers: weaning to breeding _____% Calves _____% Other _____%
					Lactating _____% Dry _____% Heifers: breeding to calving _____% Heifers: weaning to breeding _____% Calves _____% Other _____%

\* Representative diets may also be submitted

\*\* Please input homegrown feed data fed for the assessment year



							<b>GHGs only</b>	
<b>Feeds (purchased)</b>	<b>Tons/year</b>	<b>% DM</b>	<b>CP (%DM)</b>	<b>P (%DM)</b>	<b>K (%DM)</b>	<b>% NDF</b>	<b>Distance transported/purchase location</b>	<b>% of import fed to each group*</b>
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%
								Lactating _____% Dry _____% Heifers 1-2yr _____% Heifers <1yr _____% Calves _____% Other _____%

<b>GHGs only</b>	
<b>Feed Additives</b>	<b>Amount fed (grams/lactating cow/day)</b>
Monensin/Rumensin	
3-NOP	
Other (specify): _____	

Purchased fertilizers	Tons/year	% N	% P <sub>2</sub> O <sub>5</sub>	% K <sub>2</sub> O	GHGs only
					Distance transported/ purchase location
		%	%	%	
		%	%	%	
		%	%	%	
		%	%	%	
		%	%	%	
		%	%	%	
		%	%	%	
		%	%	%	
		%	%	%	
		%	%	%	

Purchased animals	Type*	Description	Number	Weight/hd (lbs)	GHGs only
					Distance transported/ purchase location

\* Type = "Dairy", "Beef", "Swine", "Poultry", "Goats", "Sheep" or "Horses"

Purchased bedding, manure and miscellaneous imports	Amount	Units*	% DM (% solids)	N	P	K	Units** (as sampled)	GHGs only
								Distance transported/ Purchase location

\* Units = "tons/year" or "gallons/year"

\*\* Units = "%", "lbs/ton" or "lbs/1000 gallons"

## EXPORTS

Milk sold (lbs/year)	Milk protein (%)	Milk fat (%)	Milk urea nitrogen (MUN) (mg/dl)

GHGs only			
Milking Information		Distance to Milking Parlor	
Milkings per day		Vertical distance	
Time out of pen/mliking		Horizontal distance	

Animals sold	Type*	Description	Number	Weight/hd (lbs)

\* Type = "Dairy", "Beef", "Swine", "Poultry", "Goats", "Sheep" or "Horses"  
List cull cows and bull calves as "Dairy"

Crops sold	Tons/year	%DM	CP (%DM)	P (%DM)	K (%DM)	Feed type*
TMR						% forage

\* Feed type = "Grain", "Forage" or "TMR"

Exported manure, compost and other exports	Amount	Units*	% solids	N	P	K	Units** (as sampled)

\* Units = "tons/year" or "gallons/year"

\*\* Units = "%", "lbs/ton" or "lbs/1000 gallons" A manure analysis can be attached if this is easier

<i>GHGs only</i>						
Manure analyses						
Manure storage *	% solids	Total N	Ammonium N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O	Units* (as sampled)

\* A manure analysis can be submitted.  
 \*\* Units = "%", "lbs/ton" or "lbs/1000 gallons"

<i>GHGs only</i>						
Manure applications						
Crop applied to	Acres applied to	Manure storage	Application rate*	Units**	Application method***	Timing****

<i>GHGs only</i>									
Fertilizer applications									
% N	% P <sub>2</sub> O <sub>5</sub>	% K <sub>2</sub> O	Crop applied to	Acres applied to	Rate*	Units**	Application method***	Timing****	Protected N source?***** State type

***An updated nutrient management plan with actual manure and/or fertilizer applications can be submitted.***  
 \* Application rate = total applied to crop, or amount/acre  
 \*\* Units = "tons", "kgal", "lbs/acre", "gal/acre"  
 \*\*\* Application method = "Broadcast/surface applied/No incorporation", "Incorporated within 24 hours", "Injected/subsurface"  
 \*\*\*\* Timing = "Spring", "Summer", "Fall", "Winter", "Planting", "Sidedress"  
 \*\*\*\*\* Enhanced efficiency fertilizer, e.g. nitrification inhibitors, urease inhibitors, slow release fertilizer

<i>GHGs only</i>								
Crop rotation 1.		Total acres:						
Year of rotation	Crop	Most intensive tillage practice*	% Cover cropped	Cover crop type	Cover crop height	Cover crop cover	Termination date	Termination method
1								
2								
3								
4								
5								
6								
7								
8								
9								

<i>GHGs only</i>								
Crop rotation 2.**		Total acres:						
Year of rotation	Crop	Most intensive tillage practice*	% Cover cropped	Cover crop type	Cover crop height	Cover crop cover	Termination date	Termination method
1								
2								
3								
4								
5								
6								
7								
8								
9								

\* Tillage practices = "conventional", "reduced" or "no till"

\*\* Please fill out if multiple crop rotations



<b>GHGs only</b>		
<b>Land use change in the last 20 years</b>		
<b>Previous land use*</b>	<b>Current land use**</b>	<b>Number of acres</b>

\* Previous land use: "Woodland/forest", "Cropland", "Permanent grassland/pasture/rangeland"

\*\* Current land use: "Woodland/forest", "Cropland", "Permanent grassland/pasture/rangeland"

<b>GHGs only</b>			
<b>Energy and fuel use</b>			
<b>Source</b>	<b>Amount used</b>	<b>Amount Exported</b>	<b>Units</b>
Electricity (grid)			
Electricity (solar)			
Electricity (wind)			
Electricity (hydro)			
Gasoline			
Diesel			
Natural gas			
Heating oil			
Other (_____)			
Other (_____)			

GHGs only – complete one copy of this page for each manure handling system on your farm				
<b>A. Represents pen number(s) or name(s):</b>				
<b>B. Pen type (select one)</b>		<b>Comment:</b>		
<input type="checkbox"/> Tiestall				
<input type="checkbox"/> Freestall				
<input type="checkbox"/> Open lot <sup>1</sup>		Harrowing frequency:	Clean-out date(s): _____	
<input type="checkbox"/> Bedded pack <sup>2</sup>		Active mixing: Yes <input type="checkbox"/> No <input type="checkbox"/> Composted: Yes <input type="checkbox"/> No <input type="checkbox"/> No. times per week tilled/mixed: _____	Clean-out date(s): _____	
<input type="checkbox"/> Other _____				
<b>C. Typical no. of animals</b>		<b>D. % animals grazing</b>	<b>E. Grazing days/year</b>	<b>F. Grazing hours/day</b>
Lactating cows				
Dry cows				
Heifers: breeding to first calving				
Heifers: weaning to breeding				
Calves (pre-weaning)				
<b>G. Cleaning method:</b>	<input type="checkbox"/> Manual scraping	<input type="checkbox"/> Automatic alley scraper	<input type="checkbox"/> Flush system	
<b>Comment:</b>				
<b>H. Bedding type(s):</b>				
Sawdust or shavings: _____ tons	Straw: _____ tons	Manure solids: _____ tons	Other (specify): _____ tons	
<b>Comment:</b>				
<b>I. Manure treatment/storage:</b>		<b>J. Removal/emptying timing:</b>	<b>Comment:</b>	
<input type="checkbox"/> Liquid manure storage, no cover				
<input type="checkbox"/> Liquid manure storage, cover				
<input type="checkbox"/> Liquid manure storage, cover and flare				
<input type="checkbox"/> Solid storage				
<input type="checkbox"/> Daily spread		N/A		
<input type="checkbox"/> Composting			<input type="checkbox"/> Static <input type="checkbox"/> Active windrow <input type="checkbox"/> Passive windrow	
<input type="checkbox"/> Solid/liquid separation <sup>1</sup>		N/A	Type: Solids: <input type="checkbox"/> Spread <input type="checkbox"/> Bedding <input type="checkbox"/> Exported <input type="checkbox"/> Composted	
<input type="checkbox"/> Anaerobic digester <sup>2</sup>			Type: Age:	
<input type="checkbox"/> Other (specify): _____				
<b>K. Which manure treatment/storage does the milking parlor waste go to?:</b>				

## Manure handling, manure storage/treatment, and grazing

### Manure grouping guidelines

Pens on the farm can be condensed into “groups” and reported on the group sheet, rather than reporting information for each pen individually. Multiple pens can be combined into a single group sheet *if all pens meet the following criteria*:

1. The pens are of the **same type** (freestall, tiestall, open lot, etc.).
2. Animals in these pens have the **same grazing management** (if applicable), e.g. days with grazing access and hours per day on pasture.
3. Pens are bedded with the **same type of bedding**.
4. **Manure** from the pens is **managed in the same way**, e.g., you cannot combine two lactating pens where one pen’s manure is daily spread, and the other goes to liquid storage.

In other words, if the responses on the group sheet are *the same for multiple pens*, you can combine those pens into a single group sheet (just remember to update animal totals!)

### **Example: A barn contains 6 pens:**

Pen name	Pen type	Animal type	Bedding	Manure
Transition pen	Deep-bedded pack	Lactating	Sawdust; 1 ton/month	Scraped out to compost
High lactating	Freestall	Lactating	Sand	Flushed to slurry storage
Late lactating	Freestall	Lactating	Sand	Flushed to slurry storage
Hospital pen	Deep-bedded pack	Lactating	Sawdust; 2 tons/month	Scraped out to compost
Bred heifers	Freestall	Heifers >1 year	Sand	Flushed to slurry storage

The transition pen and hospital pen can be combined into one manure management group/sheet. The high lactating, late lactating and heifer pen can be combined into another manure management group/sheet. All four lactating pens **cannot** be combined into one group/sheet because they have different beddings and different manure removal/management. The number of lactating cows vs. heifers in the combined group would need to be given.

### Group sheet instructions

Complete as many “group sheets” as needed based on the guidelines above.

**A. Represents pen number(s) or name(s):** Optional; list the names or IDs of pens that this group/sheet represents.

**B. Pen type:** Select the pen type that animals are housed in. For individual calf housing, select “Freestall”.

- **“Open lot”:** State how many times per week the lot is harrowed (manure broken up and spread across lot surface to facilitate drying). State typical clean-out dates (e.g., manure is cleaned out of the pen on March 1<sup>st</sup>, June 15<sup>th</sup>, and October 31<sup>st</sup>).
- **Compost “bedded pack”:** State how many times per week the pack is tilled or mixed. State typical clean-out dates (e.g., the entire pack is cleaned out of the pen on January 1<sup>st</sup> and June 1<sup>st</sup>).

**C. Typical number of animals:** Give the typical or average number of animals housed in this group. If more than one animal type is included, give the total number of each animal type (e.g. 150 heifers and 50 dry cows).

**D. % of animals grazing:** For each animal type in the group, give the number or percent of animals that have grazing access (e.g. a group has 200 heifers, and 100 of them have grazing access, state 50% of heifers).

**E. Grazing days per year:** For each animal type in the group, give the number of days per year with grazing access.

**F. Grazing hours/day:** For each animal type in the group, state how many hours of the day they have grazing access during the grazing season.

**G. Cleaning method:** Select how manure is cleaned from this group. Select more than one if needed. Manual scraping includes use of a skid steer.

**H. Bedding type:** Select the bedding type used in this group. Give the amount used (e.g. tons/year). You can also give your bedding inventory allocation (e.g. 60% of total sand purchased). If more than one type of bedding is used, state in the comment box how the multiple bedding types are used (e.g., straw for 4 months in winter, sawdust for the rest of the year).

**I. Manure treatment/storage:** Select the manure treatment and/or storage that manure from this group is moved to. In the comment box, indicate the name/ID of the storage. If manure goes through multiple stages, label them in order or give details in the comment boxes.

- **Solid liquid separation:** Only select for mechanical-type separators (screw press, roller press, centrifuge, etc). Gravity-based separators (weeping walls, settling basins, etc.) should not be included. State the type of separator. If you have information on the solid removal rate, include this. State if separated solids are exported (e.g. sold), composted, field-applied (spread), or recycled as bedding.
- **Anaerobic digestion:** State **what type of digester** (continuous stirred tank reactor, plug flow, covered anaerobic lagoon, etc.), and the **approximate age of the digester** in years.

**EXAMPLE:**

I. Manure treatment/storage:	J. Removal/emptying timing:	Comment:
<input checked="" type="checkbox"/> Liquid manure storage, no cover <i>- stage 3</i>	<i>Pump down in April and October</i>	
<input type="checkbox"/> Liquid manure storage, cover		
<input type="checkbox"/> Liquid manure storage, cover and flare		
<input type="checkbox"/> Solid storage		
<input type="checkbox"/> Daily spread	N/A	
<input type="checkbox"/> Composting		<input type="checkbox"/> Static <input type="checkbox"/> Active windrow <input type="checkbox"/> Passive windrow
<input checked="" type="checkbox"/> Solid/liquid separation- <i>Stage 1</i>	N/A	Type: <i>Screw Press</i> Solids: <input type="checkbox"/> Exported <input type="checkbox"/> Composted <input checked="" type="checkbox"/> Spread <input type="checkbox"/> Bedding
<input type="checkbox"/> Anaerobic digester- <i>Stage 2</i>		Type: <i>CSTR</i> Age: <i>3yrs</i>
<input type="checkbox"/> Other (specify): _____		

If only some of the manure goes through the separator or digester (for example), make a note.

**EXAMPLE:**

I. Manure treatment/storage:	J. Removal/emptying timing:	Comment:
<input checked="" type="checkbox"/> Liquid manure storage, no cover – <i>stage 1, 30% + stage 3</i> <i>(from digester)</i>	<i>Pumpdown in April                      and October</i>	
<input type="checkbox"/> Liquid manure storage, cover		
<input type="checkbox"/> Liquid manure storage, cover and flare		
<input type="checkbox"/> Solid storage		
<input type="checkbox"/> Daily spread	N/A	
<input type="checkbox"/> Composting		<input type="checkbox"/> Static <input type="checkbox"/> Active windrow <input type="checkbox"/> Passive windrow
<input checked="" type="checkbox"/> Solid/liquid separation- <i>stage 1,</i> <i>70%</i>	N/A	Type: <i>Screw Press</i> Solids: <input type="checkbox"/> Exported <input type="checkbox"/> Composted <input checked="" type="checkbox"/> Spread <input type="checkbox"/> Bedding
<input checked="" type="checkbox"/> Anaerobic digester- <i>stage 2</i> <i>(from separator)</i>		Type: <i>CSTR</i> Age: <i>3yrs</i>
<input type="checkbox"/> Other (specify): _____		

**J. Removal:** For each manure storage, state *when* during the calendar year manure is removed. E.g., a liquid storage is pumped down and field applied every 365 days on approximately May 1st; a liquid storage is pumped down every 6 months, on April 1<sup>st</sup> and October 1<sup>st</sup>; solid manure stacks are field applied every 3 months; compost is exported (sold) annually.