Cornell Nutrient Management Spear Program Nutrient Mass Balance Input Form Instructions December 30, 2020

INTRODUCTION

The purpose of this input form is to collect the necessary data for developing a whole-farm nutrient mass balance. This form can be used to develop a nutrient mass balance for any type of livestock operation (dairy, swine, poultry, etc.), or for non-livestock farms. For non-livestock farms, ignore all questions concerning animals. Send your completed form to: Quirine Ketterings, 323 Morrison Hall, Cornell University, Ithaca, NY, 14853. FAX: 607 255-9829. Attn: Quirine Ketterings. Email: gmk2@cornell.edu.

FARM CHARACTERISTICS

Producer Contact Information:

Record the producer contact information, including address, county, phone, and email (if available).

Data Collection:

Enter the name and email address of the CCE or agency professional collecting the data (if applicable). Enter data for the calendar year January 1, 2021, to December 31, 2021.

Watershed:

Enter the watershed where most of the farm owned and rented land is located in the "Primary" box (see the map below). If the farm is in two watersheds, enter the watershed that has the smaller farm area in the "Secondary" box.



Soil Type:

Enter the predominant soil type of the farm owned and rented land in the "Primary" box. If there are multiple soil types, enter the soil type with the largest farm area in the "Primary" box, and the soil type with the second largest farm area in the "Secondary" box.

Farm Information:

- Total farm acres: Enter the total owned and rented farm acres (including buildings and woodlands).
- All legume and non-legume tillable crop and pasture acres: Enter the total number of crop and potentially tillable pasture acres owned and rented.
- Legume acres (perennial and annual) >10% legume: Enter all crop and tillable pasture acres, both annual and perennial that have more than 10% legume plant content.
- Acres receiving manure (crop and pasture): Enter the total number of acres owned and rented that receive manure either by mechanical spreading and/or animal grazing.
- Milk marketing co-operative: Enter the milk marketing co-operative that you belong to (optional).
- Check the boxes to indicate "yes" in answer to the questions concerning the Cornell Dairy Farm Business Summary, the Farm Credit Business Summary, organic certification, intensive grazing, having a Comprehensive Nutrient Management Plan (CNMP), and having a Cropware Plan. If raising heifers offfarm, check the box and specify the age group of the heifers that are raised off-farm.

Animal Information:

Enter the average number and weight per head of animals on the farm during the balance year. On dairy and beef farms, group all mature cows (milking and dry) on the first line. These are cows that have freshened one or more times. On dairy farms, enter the main dairy cow breed, or breeds, and the cow cull rate.

FARM CROP PRODUCTION

Enter all crop and pasture production. Include crops grown for feed and for off-farm sale. Enter the percent legume in the stand. If a legume % greater than 0 is entered, check the box if manure was also spread (mechanically or by grazing livestock) on the same acreage. Enter the number of acres, the crude protein (CP), phosphorus (P) and potassium (K) content of the harvested crop (% dry matter). Select "Forage", "Grain", or "Bedding" to describe the harvested crop. If you choose to enter the yield and inventory balances as dry matter, you can enter 100% in the DM% cell. If you enter the yield per acre and inventories in as-fed tons, enter the harvested crop dry matter content as a percentage. If there is a change in the beginning and ending calendar year inventory of a crop produced for feed or sale, record the beginning and ending year inventory. Enter the average yield in tons (dry matter or as-fed, as selected in the previous column) per acre. If you enter the yield on a dry matter basis, also enter beginning and ending year inventories on a dry mater basis. If you entered the yield on an as-fed basis, enter the inventory on the same as-fed basis.

NUTRIENT IMPORTS

Feeds Purchased:

Enter the type of feed, tons purchased per year, and the percentages of dry matter, crude protein, P, and K. Select the feed type: "Grain", "Forage", or "TMR". The "% forage" is only entered when TMR is selected. If there is a change in the beginning and ending calendar year purchased feed inventory, record the beginning and ending year inventory in tons <u>as-fed</u>.

Purchased fertilizers:

Enter fertilizer type, tons purchased per year, and percentages of N, P_2O_5 , and K_2O . If an enhanced efficiency fertilizer (protected N source) is used, check the box to say "yes" and specify the type, e.g. nitrification inhibitor, urease inhibitor, controlled release fertilizer. Product name can be specified if type is unknown.

Purchased animals:

Enter the number of adults and young stock purchased, and the average weight per head in lbs.

Bedding, manure and miscellaneous imports:

Enter the number of tons, percent dry matter, N, P, and K (% dry matter) for all bedding material purchased, and manure or other miscellaneous imports. Do <u>not</u> enter farm produced bedding. For manure imports, enter the quantity as tons per year or gallons per year, and % solids. Enter the N, P and K <u>as sampled</u> as this is the format that compost and manure analysis is commonly reported. Enter the units that the manure analysis is reported as (%, lbs per ton, or lbs per 1000 gallons).

NUTRIENT EXPORTS

Milk sold:

Enter the annual total amount of milk sold (in lbs), the average percent milk protein, average percent milk fat, and average milk urea nitrogen (MUN), as reported on the milk check.

Animals exported:

Enter the number and average live weight per head of all animals sold or exported from the farm.

Crops sold:

Enter the type of crop sold, its quantity, and percentages of dry matter, crude protein (% dry matter), P (% dry matter), and K (% dry matter). If a total mixed ration is sold, enter the proportion of the mix which is forage.

Manure, compost, and other exports:

Record any other significant products that were sold or given away, such as manure, compost, etc. Enter the quantity, and % solids. Enter the N, P and K <u>as sampled</u> as this is the format that compost and manure analysis is commonly reported. Enter the units that the manure analysis is reported as (%, lbs per ton, or lbs per 1000 gallons).

SUPPLEMENTAL INFORMATION

How data are collected:

Enter how data for crop yields, crop nutrient values, and manure nutrient values are collected or estimated.

Manure analysis:

If available, please submit a copy of any manure analyses you have. If you are unable to submit a copy of the analysis, enter the total N, inorganic/ammonium N, P and K content of manure used on farm <u>as sampled</u>, as this is the format that compost and manure analysis is commonly reported. Enter the units that the manure analysis is reported as (e.g. %, lbs per ton, or lbs per 1000 gallons).

Manure storage/treatment facility:

Estimate the % of manure entering each storage or treatment facility on the farm. If liquid manure/slurry storage or solid storage are selected, please specify the number of months of storage capacity, and/or the total storage capacity (volume).

Fertilizer/nutrient application:

For each fertilizer and nutrient source, estimate the percentage of that fertilizer or nutrient source that is surface applied, incorporated or injected during each of the specified time periods. Each row should sum to 100%. If a nitrification or urease inhibitor is used with any fertilizer or nutrient source, estimate the percentage of fertilizer or nutrient that is applied with an inhibitor.